



**Curriculum vitae  
Europass**



**Personal information**

**Name / Surname** ZINCA V. ANDREEA-IONELA

Address(es) Mărăști Blvd., no. 59, Sector 1, Bucharest, postal code 011464

Phone(s) 021 318 2266

Fax(es) 021 318 2888

Email(s) zinca\_andreea20@yahoo.com

Nationality(s) Romanian

Date of birth 15.10.1996

Sex Female

**Targeted workplace / Occupational field** **University of Agronomic Sciences and Veterinary Medicine from Bucharest  
University Assistant - Faculty of Animal Productions Engineering and Management**

**Professional experience**

Period 2024- current

Occupation or position held Responsible for qualification

Main activities and responsibilities Education and Vocational Training  
Coordination of the Qualification Program: Technician in meat and milk processing

The name and address of the employer University of Agronomic Sciences and Veterinary Medicine - Bucharest, Sector 1, B-dul Mărăști, no. 59

Type of activity or sector of activity Education and Vocational Training  
Non-University Tertiary Education, responsibility for coordinating qualification and assessment programmes.

Period 2022 - current

Occupation or position held **University Assistant**

Main activities and responsibilities Teaching and research activity:  
Principles of human nutrition, Animal nutrition and nutrition

The name and address of the employer University of Agronomic Sciences and Veterinary Medicine - Bucharest, Sector 1, B-dul Mărăști, no. 59

Type of activity or sector of activity The preparation and training of students in the educational and educational process at the Faculty of Engineering and Animal Production Management, the undergraduate study programs: "Animal Husbandry", "Agricultural Product Processing Technology", "Consumer and Environmental Protection".

Period 2022-current

Occupation or position held **Profesor**

Main activities and responsibilities	Didactic activity: Checking the quality of raw materials, semi-finished products and finished products from the meat and fish industry, Manufacturing defects of meat and milk products, Specific meat processing technologies.
The name and address of the employer	University of Agronomic Sciences and Veterinary Medicine - Bucharest, Sector 1, B-dul Mărăști, no. 59
Type of activity or sector of activity	The preparation and training of students in the education and educational process from the Non-University Tertiary College, with the field of professional training: Technician in the quality control of agro-food products, Technician in the processing of meat and milk.
Period	2021-2022
Occupation or position held	<b>Visual specialist commercial</b>
Main activities and responsibilities	Planning and implementing the image of the section, Marketing strategies, Training the store teams in visual merchandising
The name and address of the employer	Inditex Romania SRL- Bucharest, Sector 2, Str. Barbu Văcărescu, no. 201E
Type of activity or sector of activity	Coordination of the children's section, implementation of marketing strategies according to sales, reports and news.
Period	2019-2021
Occupation or position held	<b>Sales Assistant</b>
Main activities and responsibilities	Customer Service, Merchandise Reception, Store Supply.
The name and address of the employer	Inditex Romania SRL- Bucharest, Sector 2, Str. Barbu Văcărescu, no. 201E
Type of activity or sector of activity	Coordinating the children's section, providing customer support throughout the program, stocking the store with products.
Period	2018-2019
Occupation or position held	<b>Commercial worker</b>
Main activities and responsibilities	Customer service
The name and address of the employer	US Food Network SA, Bucharest, Sector 1, Str. Str. Dorobantilor, No. 239
Type of activity or sector of activity	Food industry: Establishing the optimal operating conditions of the restaurant, cashing at the cash register.
Period	2017-2018
Occupation or position held	<b>Commercial worker</b>
Main activities and responsibilities	Establishing the optimal operating conditions of the restaurant, Daily checking of the food sold
The name and address of the employer	Belli Siciliani- Bucharest, Sector 2, Str. Matăsari, No. 47
Type of activity or sector of activity	Food industry
<b>Educație și formare</b>	
Period	2021-current
The qualification / diploma obtained	<b>Doctor's degree/Engineering and Management of Plant and Animal Resources - Animal Husbandry</b>
Main subjects studied / Acquired professional skills	Scientific research methodology, Management of doctoral thesis development, Ethics and academic integrity.
Name and type of educational institution / training provider	University of Agronomic Sciences and Veterinary Medicine - Bucharest, Sector 1, B-dul Mărăști, no. 59
The level in the national classification or International	ISCED 8
Period	2023
The qualification / diploma obtained	<b>Graduation certificate - Project Manager</b>
Main subjects studied / Acquired professional skills	Project team management, Risk management, Cost utilization management and operational resources for the project, Carrying out procurement procedures for the project
Name and type of educational institution / training provider	University of Agronomic Sciences and Veterinary Medicine - Bucharest, Sector 1, B-dul Mărăști, no. 59
Period	2023
The qualification / diploma obtained	<b>Certificate of Completion – Digital Competencies IC3-GS5</b>
Main subjects studied / Acquired professional skills	Key applications, Basics of computer use, Using the Internet

Name and type of educational institution / training provider	CertiPort- Bucharest, Sector 2, Str. Olari, No. 7A.									
Period	2022-2023									
The qualification / diploma obtained	Graduation certificate - "Department for Teaching Staff Training - Level II"									
Main subjects studied / Acquired professional skills	Educational Communication, Adolescent, Youth and Adult Psychology, School Organization Management, Educational Communication									
Name and type of educational institution / training provider	University of Agronomic Sciences and Veterinary Medicine - Bucharest, Sector 1, B-dul Mărăști, no. 59									
Period	2019-2021									
The qualification / diploma obtained	<b>Master's degree/Specialization/ "Medical Laboratory"</b>									
Main subjects studied / Acquired professional skills	Medical bacteriology, Cellular immunology and immunopathology, Human genetics and biology molecular, medical virology, epidemiology, reproductive biology in vitro, pathophysiology.									
Name and type of educational institution / training provider	Faculty of Biology - Bucharest, Sector 5, Str. Independence, No. 91-95									
The level in the national classification or International	ISCED 7									
Period	2019-2021									
The qualification / diploma obtained	<b>Master's degree/Specialization/ "Special technologies in the food industry"</b>									
Main subjects studied / Acquired professional skills	Modern analysis techniques in the food industry, Mercology of food products, Authentication and expertise of food products, Evaluation of the sensory characteristics of food products.									
Name and type of educational institution / training provider	University of Agronomic Sciences and Veterinary Medicine - Bucharest, Sector 1, B-dul Mărăști, no. 59									
The level in the national classification or International	ISCED 7									
Period	2015-2019									
The qualification / diploma obtained	<b>Biologist/ Bachelor's Degree - Biology</b>									
Main subjects studied / Acquired professional skills	Animal and plant cytology, Biochemistry, Human anatomy and hygiene, General microbiology, Comparative anatomy, Immunobiology, Mycology, Plant genetics, Cell biology.									
Name and type of educational institution / training provider	Faculty of Biology - Bucharest, Sector 5, Str. Independence, No. 91-95									
The level in the national classification or International	ISCED 6									
Period	2015-2018									
The qualification / diploma obtained	<b>Graduation certificate - "Department for Teaching Staff Training - Level I"</b>									
Main subjects studied / Acquired professional skills	Educational psychology, Pedagogy, Computer-assisted instruction, Classroom management									
Name and type of educational institution / training provider	Faculty of Biology - Bucharest, Sector 5, Str. Independence, No. 91-95									
<b>Personal skills and competences</b>										
<b>Basic language</b>	Romanian									
<b>Foreign language(s) known</b>										
Self-evaluation	Understanding			Speaking				Writing		
<i>European level (*)</i>	Listening		Speaking		Participating in the conversation		Oral speech		Written expression	
English language	B <sub>1</sub>	Independent user	B <sub>1</sub>	Independent user	B <sub>1</sub>	Independent user	B <sub>1</sub>	Independent user	B <sub>1</sub>	Independent user
French language	A <sub>2</sub>	Elementary user	A <sub>2</sub>	Elementary user	A <sub>1</sub>	Elementary user	A <sub>1</sub>	Elementary user	A <sub>1</sub>	Elementary user
	(*) <i>The level of the Common European Framework of Reference for Foreign Languages</i>									

<b>Social skills and competencies</b>	Effective communication; Empathy; Active listening; Resistance to stress; Ability to relate and team spirit; Ability to adapt to multicultural environments; Ability to anticipate and adapt to changes; Ability to assume risk; Ability to assimilate new knowledge; Ability to evaluate and synthesize information;
<b>Organizational competences and skills</b>	Strategic, analytical and conceptual thinking; Effective time management; Projecting and managing budgets; Leadership; Organizational spirit; Good project or team management experience;
<b>Technical skills and abilities</b>	Knowledge of animal breeding and exploitation technologies; Knowledge of methods for determining the raw chemical composition of food; Knowledge of physico-chemical methods for assessing the quality of food products; Knowledge of the technique of examining the sensory properties of food; Efficient task management; Knowledge of specific sales language; Coordination of a team in order to reach the target; Training employees for effective training and increasing sales skills; Checking sales reports and coordinating the store according to them.
<b>Computer skills and abilities</b>	Microsoft Word Microsoft Excel Microsoft Access Microsoft PowerPoint
<b>Driver's license(s).</b>	Category B/since 2015
<b>Additional Information</b>	Member in organizations, prestigious professional associations, membership in organizations in the field of education and research: Member of the Board of the Department of Educational Sciences in Animal Breeding and the Food Industry-Faculty of Engineering and Animal Production Management (2023-present)
<b>Appendix Scientific papers representative and Research contracts</b>	A. A. Books and chapters from published books: 6; B. B. Courses/ Workshops/ Conferences: 6;

Date: September 1. 2024

